91/2 1803 SUPPLEMENTARY NOTES 1

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COMMON TRANSACTION PROCESSING SYSTEMS

Text, Chapter 3 (plus extra material)

in this handout we will examine common transaction processing systems which are related to accounting in that they store and process transaction data (often financial) related to <u>purchases and sales of goods</u>. Such systems would be implemented, for example, in a distribution company (e.g., a warehouse), but they would also be part of the system support in a manufacturing environment. A number of these systems interact with each other, such that the output of one system is the input to another.

We assume that these systems are in a wholesale, rather than a retail environment, and, thus, <u>credit</u> sales rather than cash or credit card sales are the norm.

REVENUE CYCLE SYSTEMS:

Order Entry System

An order comes in from a customer (usually a known, regular customer with established credit) for (a) specific quantity (ies) of one or several goods. The order may come in by telephone to the order entry clerk, or it may be mailed in on a purchase order.

Upon entry of customer ID, the system checks if it knows the customer, and, probably, if the customer has available credit. If all is OK, the product information is entered. This system must *interact with the Inventory System* to check if all items ordered are available for sale. If so, the quantity available is decreased appropriately; if not all items are available, a "back order" must be created and stored.

Then, a <u>picking slip</u> is printed, which shows warehouse personnel the locations on the floor of the ordered items and the optimum sequence for picking and packing them. Then, the system prints a <u>packing slip</u> which will identify what goods are being packed and sent. It may also produce a <u>bill of lading</u> for the transportation (trucking) company. As well, an <u>invoice</u> (bill) *may* be printed at this time. However, the invoice is not packed with the goods, but sent to the Accounting Department of the customer company. The invoice information must then be sent to the Accounts Receivable system, which will record that the customer has a debt toward us.

The system can produce a number of reports, e.g. an <u>Order Filling Report</u> and a <u>Back Order Report</u>, on orders that have not yet been filled.

Key Data Items

Entered:

Retrieved;

Business Order Number (ours)

Customer Number

(Customer) Purchase Order Number

Order-fill date

Method of payment

Customer address

Customer name

Credit limit Salesperson

Product Number Quantity Ordered

Method of Shipment

Product name Product description

Unit price

Q. on hand (for sale) Q. on back order

Q ordered fr. vendor

Packing Info.

The Order Entry system allows us to answer customer inquiries about the status of their order. At times, the OE system might be used by salespersons with laptop computers and a modem connection [sales force automation]. Also, the Invoice may be produced either by Order Entry, by Accounts Receivable, or a separate invoicing subsystem.

Accounts Receivable System

The A/R system keeps track, in detail, which customer owes us how much money, and to which invoice the owed amounts belong. It connects with the summary "Accounts Receivable" controlling account in the General Ledger (central accounting system).

When an invoice is printed and sent, information must be sent (from Order Entry) to the A/R system to create and save the receivable. Here, information such as invoice number, invoice date, total product charge, discount, freight charge, and insurance charge are of key importance.

When the customer sends in a remittance slip (part of the invoice) along with a cheque, the *Customer Cash Receipt section of the A/R* must have input to it invoice number, cheque number, date of cheque, bank number, payment amount and discount amount.

Information on any returns of merchandise from customers is also entered into the Accounts Receivable System.

The main value of the A/R system is its detailed record-keeping on "who owes what", and in its connecting that information to the General Ledger. Also, the A/R system produce monthly statements to each of the customers, summarizing monthly activity.

As well, A/R produces valuable reports, especially involving an aging schedule, which shows which customer owes how much for how long. Also, on-screen displays are possible, such as a display which points out whether a credit or payment has been applied to an account.

Key Data Items ·

Transmitted:

Customer number (upon sale)
Invoice number
Invoice date
Product charge
Sales tax
Cash discount
Total invoice charge

Remittance number (upon payment)
Invoice number
Date of remittance
Cheque date
Cash payment
Cash discount

Retrieved:

Customer name Customer address

EXPENDITURE CYCLE SYSTEMS:

Purchasing & Receiving System

(Purchase Order Processing)

The Purchasing module is used by the Purchasing Department (buyers), after receiving a Purchase Requisition from the Inventory Department (the "floor"). This department is to negotiate the most advantageous terms of purchase. Then, a <u>Purchase Order</u> is produced and sent to the vendor. Product data in the system is updated with "on-order" information.

The Receiving module is used by the Receiving Department, which receives goods previously ordered. It verifies that the shipment from the vendor is correct and tells the warehouse crew where to stock the incoming inventory. By using this system, the company is able to verify that an outstanding purchase order has been filled, an on-order quantity has been received and a vendor invoice can be paid.

A packing slip comes in from the vendor, as part of the packaged order. A receiving slip may be manually prepared summarizing the number ordered, number received, number defective etc. Information is then entered into the Receiving module, and appropriate stored data is later updated. Stock tickets may be printed, with instructions as to where on the warehouse floor the newly received material should be stocked.

Other reports may include an <u>open order report</u> listing all purchase orders not yet received and their expected arrival dates, and, possibly, a back order report listing all stock items on back order.

Key Data Items

Entered:

Purchase Order No. (upon purchase)
Date
Req. date of delivery
Vendor No.
Product No.
Quantity

Receiving Slip No. (upon receipt)
Vendor's Packing Slip No.
Date of receipt
Purchase Order No.
Vendor No.
Product No.
Quantity Received
Quantity Rejected and Returned
Inspection No.

Retrieved:

Vendor Name
Vendor Address
Terms of payment
Product Name
Price
Discount
Q on order
Q on hand

Inventory System

Note that the inventory is affected by the Order Entry system (taking out) and by the Purchasing / Receiving system (putting in). The <u>Inventory system takes care of re-ordering and adding stock</u>. It produces a <u>Purchase Requisition</u> when the stock level is low. This requisition is forwarded to the purchasing (buyers) department, where the Purchasing System is used to produce a <u>Purchase Order</u>. When the Receiving system sends stock receipts information to the Inventory system it can then update the stored information on the products involved, changing quantities on order to quantities on hand.

This system can be programmed to order stock automatically after the level of stock on hand reaches a specified figure (when to order, how much to order, from whom to order). There can be separate systems for raw materials, work-in-process, and finished goods in a manufacturing organization. The goals of inventory management are to maintain as low a level of inventory as possible without having stockouts too often.

The system produces a variety of valuable reports and on-screen displays. The <u>Stock Status Report</u> provides a summary of inventory activity for the period and contains information such as quantity on hand and on order, quantity on hand that has been allocated, average unit cost, for each item.

The <u>Inventory Analysis Report</u> examines the performance of stock items to determine whether the supply of stock is too high, and whether the turnover of stock appears low (t.o. - number of times the stock carried in inventory can be sold during the year).

Key Data Items

Entered:

Retrieved:

Product No. Q to release (from OE) Q received Reorder info.

Reorder point Stock adjustments

Accounts Payable System

The Accounts Payable System is similar to A/R, except it refers to invoices which our company will have to pay, rather than invoices which our customers will have to pay. It is a 'subsidiary ledger', carrying detailed data from every invoice, and connecting the summary to the General Ledger of accounting.

This system provides *vendor* (creditor) account Information, and prepares cheques to vendors. It figures out the last day on which an invoice can be paid and still earn the indicated discount. A main issue is the availability of cash. Information from the finance department will advise which discounts can be taken this period etc.

A/P gets information (input) on what has been received and accepted, along with the estimated cost, from the Receiving subsystem. It then matches this information with the contents of the vendor invoice, the second item of input. Differences may result from the actual cost being different than the estimated. Approved payables data are stored, and later, cheques are printed (by the Cash Disbursements section of A/P), along with a variety of reports (e.g., the Accounts Payable Schedule) and displays.

For example, the <u>Cash Requirements Display</u> shows, on the screen, how much cash is needed to pay open invoices and to take advantage of all cash discounts. Another display refers to open invoices (yet unpaid). Note that this type of information relates to detailed daily transactions, and can be guite voluminous.

Key Data Items

Transmitted:

Retrieved: Vendor info.

Product number Vendor number Q received Estimated cost

Entered:

Vendor order no. Purchase order no. (ours) Involce number Invoice date Due date Dollar total Cash discount

Other Sub-Systems

Two other subsystems related to the expenditure cycle are the Fixed Assets System and the Payroll System.

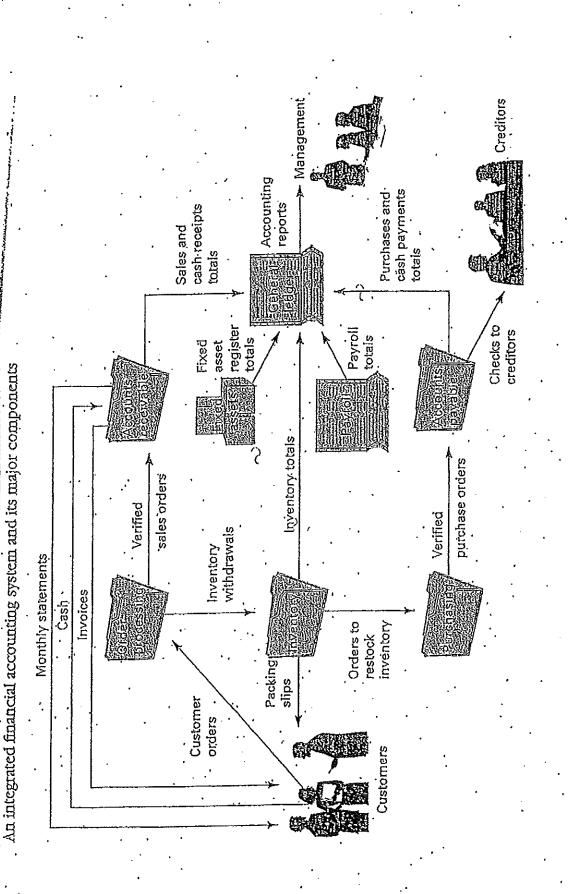
The Fixed Assets System maintains records of long-term assets of the business (e.g., building, machinery). It keeps track of the original cost and the amounts allocated to depreciation (assigned as an expense each year).

The Payroll System processes detailed wage and salary information and basic employee data. It prints cheques for the employees.

So, when we are trying to answer the question: "How do computers help a business?", we have a starting point (here, we consider a merchandising (buy and resell) business). We know about the revenue-related systems: Order Entry / Invoicing, Accounts Receivable / Cash Receipts, and the expenditure-related systems: Purchasing / Receiving, Accounts Payable / Cash Disbursements, Inventory.

Also, there is a very important transaction processing system which ties together information from both revenues and expenditures. This is the main accounting system for the business, known as the General Ledger System.

Look now at the diagram on the next page This summarizes everything very clearlyl



12345 SALES ORDER Alpha Omega Electronics 2431 Bradford Lone St. Louis, MO 63105—2311 Sold To: Hordware City Ship To: Hordware City 35 Appliance Way 6742 Meso Dr. Phoenix, AZ 85201 Mesa, AZ 85284 Customer Purchase Order No. 7291 Date: Salesperson Shipping Instructions: March 17, JKL Rush 2003 Quantily Back Ordered Quantity Ordered Quantity Shipped ltem Unit Number Description Price Amount 100 100 2741 Calculator 1795.00 17.95 50 50 3315 Pager 49.95 2497.50 Thank You!

Figure 11-5 Sample AOE sales order





(40% A NO.

PICKING SLIP

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Figure 11-7 Sample bill of lading

						ſ	nvolce Number 34567
				INVOICE			
			Alpha 24 Si. Lou	Omega Electro 31 Brodford Land is, MO 63105–2	nics 3 311	•	
Sold To: R 3'	ordware City 5 Appliance Wa noenix, AZ 857	1 y		Ship To	o: Neso, AZ 8	ity Dr. 5284	
Customer Order# 7291	Our S Orde 1234	Salos r# 5	Date Shipped Morch 20, 2003	Shipped Vio Our Truck	F.O.B. Destination	Terms 1/10, Het 30	Solespersol JXL
Quantity	Hem Number	Descrip	nolta	- 48 at 1 - 8 - 80 at 1 - 8 a	Unit Prio		Amount
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			ONTHLY STATE Alpha Omega Ele 2431 Bradford . Louis, MO 6310	ctronics Lane		March 2003
NACOSTATA (CARTA CARTA C			ardware City		·································	
	A. A.	Nilla Maria	5 Appliance Way			
			hoenix, AZ 8520			
Invoice Number	Date	Current	Past Due 1—30	Past Due 31–60	Past Due 61—90	Past Due Over 90
34567	3/20/2003	4292.50				
34591	3/27/2003	2346,50				
			2 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2			
	T		2			
	Totals	6639.00				

Figure 11-10 Sample AOE monthly statement

			A ELECTRONICS REQUISITION		No. 89010
Date Prep 07/02/200		Prepared by: Harold Brown <i>ICB</i>		Suggeste Best Office	d Vendor: Supply
Deliver To Copy Cer			Attention: Harold Brown	Date Nee	oded: 5/2003
ltem Nømber	Quantity	Description			Price/Unit
32047 80170 81756 10407	15 boxes 5 boxes 20 boxes 10	Xerox 4200 paper, 20 wt. Moore 2600 continuous fo Dysan 100 HD diskettes, IBM 4207 Proprinter ribb	orm, 20 lb box of 10		\$33.99 \$31.99 \$ 6.49 \$ 8.99
Approved Susan C	by:	Department: Admin, Services	Date Approved: 07/02/2003	Account 91887	No.:

Figure 12-3 Sample AOE purchase requisition (items in bold are preprinted)

Billing		St. Lo	Bradford Lan ils, MO 6310 467-2341	ha Omega Electroni e 05–2311 PURCHASE ORDER	Reference t	N ne aboye numl I shipping docc	
7	Best Office Sup 4567 Olive Blv St. Louis, MO 6	d.	2345	Ship To	: AOE, Inc. 1735 Sandy Dr. Daylon, OH 334	121–2243	
Vendo Numb 121			or Dato: 03/2003	Requisition Number: 89010	Buyer: Fred Mozart	Terms: 1/10, n/	'30
F.O.B. Des	lination		Via: our choico	Delivery Date: 07/15/2003	Remarks:		
Item	ltem Number		Quantity	Description			Unit Price
1 2 3 4	32047 80170 81756 10407		15 hoxes 5 hoxes 20 hoxes 10	Xerox 4200 paper, Moore 2600 continu Dysan 100 HD Disk 18M 4207 Proprinte	ettes, box of 10	t pedakkung y	\$33.9 \$31.9 \$6.49 \$8.99
		Est.	แกรส์สารสา	2000			

Figure 12-4 Sample AOE: purchase order (items in bold are preprinted)

			u Omega Electronics EIVING REPORT		No. 3113
Vendor: B	ost Office Supp	oly		Date Received: 07/13/2003	
Shipped v				Purchase Order Number: 24	63
l on		Description			And the second s
32047 80170 81756 10407	15 5 20 10	Moore 2600 conti Dysan 100 HD dis	r, 20 wt., 10 ream box nuous form, 20 lb. kettes, box of 10 ter ribbons, black		
		i viliko Niliko Niliko Niliko Niliko			
Remarks: Two boxes o okay	salar a sage and a salar a	1.44	h water damage on out	side, but the paper appe	ars to be
Received	en instance de militario de la compania de la comp		ted by: Gan Itale	Delivered to:	And the second

Figure 12-6 Sample AOE receiving report (items in bold are preprinted)

		Alpha Omeg DISBURSEME			No. 16123
Date Entered	: 07/22/2003			Debit Di	stribution
Prepared by:	BC			Account No.	Amount
Vendar Num Remit To: Avalon Elec 1401 Easi (St. Louis, M	tronics			22-140 22-145 20-699 20-799	\$868.33 629.01 30.56 98.45
Vendo Number	or Involce Date	Amount	Returns & Allowances	Purchase Discount	Net Remittance
5386 5389	07/15/2003 07/20/2003	\$984,50 641.85	\$98.45 0.00	\$17.72 12.84	\$868.33 629.01
Voucher Tota	A STATE OF THE STA	\$1,626.35	\$98.45	\$30.56	\$1,497,34

Figure 12-8 Sample AOE disbursement voucher (items in bold are preprinted)